

Corporate Scorecard

Here's our semi-annual listing of those corporations with revenues exceeding \$1 billion in sales and some of the pet brands they own. (*Revenues generally reflect the most recently reported trail-

ing 12 months, as of October 2, 2007. Revenues for private companies are estimated.)

| Parent | Revenues* | Brands | Parent | Revenues* | Brands |
|---------------------------|-----------------|---|--------------------------|---------------|--|
| General Electric Co. | \$167.2 billion | GE Lighting | Del Monte Foods Co. | \$3.5 billion | Cycle Kibbles n' Bits Meow Mix Milk-Bone Nature's Recipe 9 Lives Pounce Pup-Peroni Sausages |
| Nestlé | \$87.68 billion | Alpo Beneful Cat Chow Dog Chow Fancy Feast Friskies Pro Plan Purina ONE Secondnature Tidy Cat Yesterday's News | Pentair Inc. | \$3.3 billion | Pentair Aquatics (Lifeguard, Quiet One, CustomFlo, Bio Mate) |
| Procter & Gamble | \$76.5 billion | Eukanuba Iams | Scotts Miracle-Gro Co. | \$2.9 billion | Morning Song Wild Bird Food |
| Cargill | \$69.9 billion | Nutrena Cargill Animal Nutrition | Spectrum Brands | \$2.6 billion | Aquarium Systems Dingo Eight in One Firststrax Jungle Labs Jungle Talk Lazy Pet Marineland Nature's Miracle Perfecto Rubbermaid Pets Tetra |
| Royal Philips Electronics | \$37.9 billion | AquaCoral AquaRelle AquaSky | Tractor Supply Co. | \$2.5 billion | proprietary brands |
| 3M Co. | \$23.7 billion | 3M Pet Care | Church & Dwight Co. Inc. | \$2.1 billion | Arm & Hammer Lambert Kay |
| Mars Inc. | \$18.0 billion | Aquarian Buckeye Nutrition Goodlife Recipe Pet Care Co. Greenies Mars Fishcare Nutro Pedigree Rena Royal Canin Sheba Waltham Whiska's | NBTY Inc. | \$2.0 billion | Animal Health Puritan's Pride |
| Colgate Palmolive Co. | \$13.0 billion | Hill's Science Diet | Petco Animal Supplies | \$2.0 billion | proprietary brands |
| Land O'Lakes Inc. | \$7.9 billion | Lake Country Feeds Mazuri Purina Mills | Andersons Inc. | \$1.8 billion | Bed-o' Cobs Clump'N Flush Field Fresh |
| Sumitomo Corp. of America | \$5.4 billion | Harper's Pet Products Hartz Hartz Pet Shoppe L/M Animal Farms My Pet Nature's Gold Summit VetPharm VMX PetVantage Wardley | Central Garden & Pet | \$1.7 billion | Aqueon Breeder's Choice Coralife Farnam Pet Products Four Paws Interpet Kaytee Kent Marine Nylabone Oceanic Super Pet T.F.H. Wellmark Zilla Zodiac |
| The Clorox Co. | \$4.9 billion | EverClean EverFresh Fresh Step Scoop Away | Conair | \$1.5 billion | Conair Pet |
| PetSmart Inc | \$4.4 billion | Proprietary Brands | | | |